



Capabilities Statement

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Core Competencies

Panoply Foods Corp, a best-in-class sales & marketing company sources ingredients, prepared foods & consumer goods for food service and retail applications. Our sourcing team's efforts are enhanced through our premier merchandising support.



- Over 30 years experience building food service, private label and branded programs
- Multifaceted Premier Merchandising & Product Support
- NYS Certified WBE –Woman Owned Business Enterprise
- Outstanding customer service focused on our clients' objectives
- Private label industry pioneer in sourcing and program design
- Our result-oriented team responds to our customers' goals and strategies.
- Committed to long-term relationships with our business partners.
- Brings synergy to the various cyclical developments in consumer lifestyles
- Ownership and All Key Team Members are Women
- Research and Design, Recipe Innovation & Application

Past Performance

Northeast Grocery Inc, 461 Nott Street, Schenectady, NY 12306
 Big Y World Class Market, 2145 Roosevelt Ave., Springfield, MA 01104
 Bozzuto's Inc 275 Schoolhouse Road, Cheshire , CT 06410
 Stewart's Shops, 30 Church Street, Saratoga Springs, NY 12866
 Southeastern Grocers Inc, Jacksonville, FL 32256

References:

Mona Golub, VP Public Relations & Marketing, NGI, monagolub@pricechopper.com
 Mike George, General Manager Taylor Farms MD mgeorge@taylorfarms.com
 Allen Warch, VP of Fresh, Dollar General, awarch@dollargeneral.com
 Teresa Hadley, National Sales Manager, Fiorucci, teresa.hadley@campofriofg.com
 Mike Pepin, VP of Operations, Rachael's Food Corp, mpepin@thencd.com
 Richard De laTorre, Sales Manager, Quirch, Richard.DeLaTorre@quirchfoods.com

Differentiators



- Expert Sourcing Team
- Retail Industry Specialists
- Premier Merchandising Support
- Long-term Relationships w/ Industry Leaders
- Woman Owned: NY Certified WBE
- Research & Design Team
- Product Handling Training
- On Site Assistance
- Expert product sourcing

Company Data

Panoply's team members are innovative and deliver. We understand trading criteria, stay ahead of trends and provide integral sourcing & merchandising support. We analyze data to develop plans, mitigate challenges and foster growth. Our drive, reliability and insight builds strong partnerships strengthening the distribution network. Our success is shown by our long-term wide client base including industry leaders.

NAICS Codes

NAICS 424410 General Line Grocery Merchant Wholesalers
 NAICS 425120 Agents and Brokers, Nondurable Goods, wholesale trade
 NAICS 541613 Marketing Consulting Services

NAICS 424420 Packaged Frozen Food Merchant Wholesalers
 NAICS 424430 Dairy Product Merchant Wholesalers
 NAICS 424440 Poultry and Poultry Product Merchant Wholesalers
 NAICS 424450 Candy merchant wholesalers
 NAICS 424460 Fish and Seafood Merchant Wholesalers
 NAICS 424470 Meat and Meat Product Merchant Wholesalers
 NAICS 424480 Fresh Fruit and Vegetable Merchant Wholesalers
 NAICS 424490 Other Grocery & Related Products Merchant Wholesalers



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